Assistance League® of Indianapolis

Financial Statements May 31, 2023 and 2022, with Independent Auditors' Report

ASSISTANCE LEAGUE® OF INDIANAPOLIS May 31, 2023 and 2022

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Independent Auditors' Report

To the Board of Directors Assistance League® of Indianapolis Indianapolis, Indiana

Opinion

We have audited the accompanying financial statements of Assistance League® of Indianapolis (Organization), which comprise the statements of financial position as of May 31, 2023 and 2022, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of May 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

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Independent Auditors' Report (Continued)

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
 Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting
 estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Jumps Lang **Long** Long** Long**

September 1, 2023

Indianapolis, Indiana

Statements of Financial Position May 31, 2023 and 2022

	2023			2022	
Assets					
Cash and cash equivalents	\$	736,337		\$ 1,000	0,455
Investments		561,116		229	9,390
Grants receivable		40,000		8	3,000
Inventories		216,619		203	3,881
Right of use assets - operating		281,714			-
Other assets		7,976	_		3,224
Total assets	\$	1,843,762	=	\$ 1,444	4,950
Liabilities and Net Assets					
Liabilities					
Deferred revenue	\$	16,935		\$ 1 ⁻	1,737
Lease liabilities - operating		283,012			-
Accounts payable		8,528	_	2	5,780
Total liabilities		308,475	_	37	7,517
Net assets					
Without donor restrictions		1,467,632			2,855
With donor restrictions		67,655	_	64	4,578
Total net assets		1,535,287	_	1,407	7,433
Total liabilities and net assets	\$	1,843,762	_	\$ 1,444	4,950

Statement of Activities Year Ended May 31, 2023

Revenues	Without Donor Restrictions	With Donor Restrictions	Total
Special events revenue Less: cost of direct benefits to attendees	\$ 345,398 (43,249)	\$ - -	\$ 345,398 (43,249)
Net revenue from special events	302,149	-	302,149
Contributions and grants Investment income Membership Net assets released from restrictions	96,067 23,062 21,335 190,184	193,261 - - (190,184)	289,328 23,062 21,335
Total revenue and other support	632,797	3,077	635,874
Expenses Program services Operation School Bell® Assault Survivor Kits® Other projects	376,044 13,346 9,856	- - -	376,044 13,346 9,856
Total program services	399,246		399,246
Supporting services Management and general Membership development Other fundraising Special events	16,943 16,340 74,038 1,453	- - -	16,943 16,340 74,038 1,453
Total supporting services	108,774		108,774
Total expenses	508,020		508,020
Change in net assets	124,777	3,077	127,854
Net assets, beginning of year	1,342,855	64,578	1,407,433
Net assets, end of year	\$ 1,467,632	\$ 67,655	\$ 1,535,287

ASSISTANCE LEAGUE® OF INDIANAPOLIS Statement of Activities Year Ended May 31, 2022

Davidonia	Without Donor Restrictions	With Donor Restrictions	Total
Revenues Special events revenue Less: cost of direct benefits to attendees	\$ 274,272 (21,821)	\$ - -	\$ 274,272 (21,821)
Net revenue from special events	252,451	-	252,451
Contributions and grants Investment loss Membership Net assets released from restrictions	77,719 (23) 16,344 131,631	159,085 - - (131,631)	236,804 (23) 16,344
Total revenue and other support	478,122	27,454	505,576
Expenses Program services Operation School Bell® Assault Survivor Kits® Other projects	292,535 13,497 	- - -	292,535 13,497 8,661
Total program services	314,693	<u> </u>	314,693
Supporting services Management and general Membership development Other fundraising Special events	15,693 11,836 76,383 1,740	- - - -	15,693 11,836 76,383 1,740
Total supporting services	105,652		105,652
Total expenses	420,345		420,345
Change in net assets	57,777	27,454	85,231
Net assets, beginning of year	1,285,078	37,124	1,322,202
Net assets, end of year	\$ 1,342,855	\$ 64,578	\$ 1,407,433

Statement of Functional Expenses Year Ended May 31, 2023

	PROGRAM SERVICES				SUPPORTING SERVICES					
		Assault		Total					Total	
	Operation	Survivor	Other	Program	Other	Special	Management	Membership	Supporting	Total
	School Bell®	Kits®	Programs	Services	Fundraising	Events	and General	Development	Services	Expenses
Program inventory	\$ 275,974	\$ 11,693	\$ 8,636	\$ 296,303	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 296,303
Professional services	_	-	-	-	26,207	-	9,489	-	35,696	35,696
Food and entertainment	-	-	-	-	-	43,249	-	-	43,249	43,249
Other	5,962	96	70	6,128	39,172	1,285	3,403	9,020	52,880	59,008
Repairs and maintenance	26,603	407	300	27,310	2,259	44	516	-	2,819	30,129
Rent	36,070	371	274	36,715	2,063	40	471	-	2,574	39,289
Public relations and advertising	12,020	424	313	12,757	2,357	46	538	-	2,941	15,698
Insurance	7,061	249	184	7,494	1,385	27	316	-	1,728	9,222
National dues	-	-	-	-	-	-	-	7,320	7,320	7,320
National convention and meetings	-	-	-	-	-	-	2,075	-	2,075	2,075
Utilities	12,354	106	79	12,539	595	11	135		741	13,280
Total expenses	376,044	13,346	9,856	399,246	74,038	44,702	16,943	16,340	152,023	551,269
Less direct donor benefit expenses included on statement of activities						(43,249)			(43,249)	(43,249)
Total expenses	\$ 376,044	\$ 13,346	\$ 9,856	\$ 399,246	\$ 74,038	\$ 1,453	\$ 16,943	\$ 16,340	\$ 108,774	\$ 508,020

Statement of Functional Expenses Year Ended May 31, 2022

	PROGRAM SERVICES					SUPPORTING SERVICES							
		Α	ssault			Total						Total	
	Operation	S	urvivor	(Other	Program	Other	,	Special	Management	Membership	Supporting	Total
	School Bell®)	Kits®	Pro	ograms	Services	Fundraising	L	Events	and General	Development	Services	Expenses
Program inventory	\$ 249,484	\$	11,052	\$	7,434	\$ 267,970	\$ -	\$	-	\$ -	\$ -	\$ -	\$ 267,970
Professional services	-		-		-	-	32,083		-	8,776	-	40,859	40,859
Food and entertainment	-		-		-	-	-		21,821	-	-	21,821	21,821
Other	6,059		366		153	6,578	34,680		1,427	1,713	3,716	41,536	48,114
Repairs and maintenance	10,165		454		301	10,920	2,659		56	514	-	3,229	14,149
Rent	9,016		402		267	9,685	2,359		50	456	-	2,865	12,550
Public relations and advertising	6,594		294		195	7,083	1,726		36	333	-	2,095	9,178
Insurance	7,502		335		222	8,059	1,964		41	379	-	2,384	10,443
National dues	-		-		-	-	-		-	-	8,120	8,120	8,120
National convention and meetings	689		459		-	1,148	118		114	3,369	-	3,601	4,749
Utilities	3,026		135		89	3,250	794		16	153		963	4,213
Total expenses	292,535		13,497		8,661	314,693	76,383		23,561	15,693	11,836	127,473	442,166
Less direct donor benefit expenses included on statement of activities			_		-				(21,821)			(21,821)	(21,821)
Total expenses	\$ 292,535	\$	13,497	\$	8,661	\$ 314,693	\$ 76,383	\$	1,740	\$ 15,693	\$ 11,836	\$ 105,652	\$ 420,345

Statements of Cash Flows Years Ended May 31, 2023 and 2022

	2023		2022		
Cash Flows from operating activities				_	
Change in net assets	\$	127,854	\$	85,231	
Adjustments to reconcile change in net assets to net cash					
provided by operations:					
Realized and unrealized loss on investments		5,712		1,323	
Changes in:		(10 -00)			
Inventories		(12,738)		103,486	
Grants receivable		(32,000)		14,000	
Other assets		(4,752)		4,842	
Right of use asset - operating leases		30,653		-	
Lease liability - operating leases		(29,355)		(0.704)	
Deferred revenue		5,198		(3,701)	
Accounts payable		(17,252)		20,831	
Net cash provided by operating activities		73,320		226,012	
Cash Flows from investing activities					
Proceeds from sale of investments		121,619		-	
Purchase of investments		(459,057)		(230,713)	
Net cash used by investing activities		(337,438)		(230,713)	
Net change in cash and cash equivalents		(264,118)		(4,701)	
Cash and cash equivalents, beginning of year		1,000,455		1,005,156	
Cash and cash equivalents, end of year	\$	736,337	\$	1,000,455	

Notes to Financial Statements (Continued)

NOTE 1 NATURE OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Assistance League® of Indianapolis (the Chapter) is a nonprofit corporation and is a chartered chapter of National Assistance League®. The accompanying financial statements only include the activities of the Chapter. The Chapter provides the following programs:

- Operation School Bell® Provides underserved Indianapolis students with new clothing, shoes, new books, and hygiene kits.
- Assault Survivor Kits® Clothing is distributed to assault victims.
- ALI Bears Teddy bears are distributed to children and adults in trauma situations and to hospice patients.
- ALI Friends Crafts and entertainment are provided for residents in a local nursing home and an elder day care facility.

The Chapter's support comes from contributions, fundraising efforts, and volunteerism.

Basis of Accounting

The financial statements of the Chapter have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles (GAAP). The Chapter is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions, which are available for use in general operations and not subject to donor restrictions; and net assets which are either temporary in nature, such as those that will be met by the passage of time or other events specified by the donor, or are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

Recently Adopted Accounting Guidance - Leases

In February 2016, the Financial Accounting Standards Board (FASB) issued guidance (Accounting Standards Codification [ASC] 842, *Leases*) to increase transparency and comparability among organizations by requiring the recognition of right-of-use (ROU) assets and lease liabilities on the balance sheet. Most prominent among the changes in the standard is the recognition of ROU assets and lease liabilities by lessees for those leases classified as operating leases. Under the standard, disclosures are required to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.

The Chapter adopted the standard effective June 1, 2022 and recognized and measured leases existing at, or entered into after, June 1, 2022 (the beginning of the period of adoption) through a cumulative effect adjustment, with certain practical expedients available. Lease disclosures for the year ended May 31, 2022 are made under prior lease guidance in FASB ASC 840.

The Chapter elected the available practical expedients to account for existing capital leases and operating leases as finance leases and operating leases, respectively, under the new guidance, without reassessing (a) whether the contracts contain leases under the new standard, (b) whether classification of capital leases or operating leases would be different in accordance with the new guidance, or (c) whether the unamortized initial direct costs before transition adjustments would have met the definition of initial direct costs in the new guidance at lease commencement.

Notes to Financial Statements (Continued)

NOTE 1 NATURE OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES(Continued)

Recently Adopted Accounting Guidance – Leases (continued)

The standard had a material impact on the Chapter's statements of financial position but did not have an impact on the statements of activities, nor statements of cash flows. The most significant impact was the recognition of ROU assets and lease liabilities for operating leases and finance leases.

Cash and Cash Equivalents

The Chapter considers all liquid investments with original maturities of three months or less to be cash equivalents. At May 31, 2023 and 2022, cash equivalents consisted primarily of money market funds and certificates of deposit. The Chapter maintains its cash in bank deposit accounts which, at times, exceed federally insured limits. The Chapter has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk.

Fair Value Measurements

GAAP has a three-level hierarchy for fair value measurements based on transparency of valuation inputs as of the measurement. The hierarchy is based on the lowest level of input that is significant to the fair value measurement. The three levels are defined as follows: Level 1 inputs are unadjusted quoted prices for identical assets in active markets; Level 2 inputs are observable quoted prices for similar assets in active markets; Level 3 inputs are unobservable and reflect management's best estimate of what market participants would use as fair value.

Investments and Investment Return

Investments in equity securities having a readily determinable fair value and all debt securities are carried at fair value.

Inventories

The Chapter maintains an inventory of new clothing, hygiene items, duffel bags, and books for use in its Operation School Bell® program which is stated at the lower of cost or market determined by the first-in, first-out method. The Chapter also maintains an inventory of sweat suits, underwear and teddy bears for use in its other programs which are stated at estimated fair value.

Deferred Revenue and Revenue Recognition

Membership dues collected prior to the fiscal year to which they apply are deferred and recognized over the periods to which the dues and fees relate. Membership dues are for the same fiscal year as the Chapter.

Leases

The Chapter leases its office and warehouse spaces. The Chapter determines if an arrangement is a lease at inception. Operating leases are included in operating lease right-of-use (ROU) assets and lease liabilities on the statements of financial position. Finance leases are included in property and equipment and lease liabilities in the statements of financial position.

Notes to Financial Statements (Continued)

NOTE 1 NATURE OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Leases(continued)

ROU assets represent the right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. Operating lease ROU assets also includes any lease payments made and excludes lease incentives. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the Chapter will exercise that option. Lease expense is recognized on a straight-line basis over the lease term.

The Chapter's lease agreements do not contain any material residual value guarantees or material restrictive covenants.

The Chapter accounts for lease and non-lease components as a single lease component. There may be variability in future lease payments as the amount of the non-lease components is typically revised from one period to the next. These variable lease payments, which are primarily comprised of fees for amount of usage of the assets, are recognized in operating expenses in the period in which the obligation for those payments was incurred.

In evaluating contracts to determine if they qualify as a lease, the Chapter considers factors such as if they have obtained substantially all of the rights to the underlying asset through exclusivity, if they can direct the use of the asset by making decisions about how and for what purpose the asset will be used and if the lessor has substantive substitution rights. This evaluation may require significant judgment.

Contributions

All contributions are considered to be without donor restrictions unless specifically restricted by the donor. Contributions received that are designated for future periods or restricted by the donor for specific purposes are reported as support with donor restrictions that increases that net asset class. When a donor restriction expires, that is, when a donor releases restrictions, when a stipulated time restriction ends or when a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Contributions with donor restrictions whose restrictions are met in the same reporting period are reported as contributions with donor restrictions and then released from restriction.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are reported at the present value of estimated future cash flows. The resulting discount is amortized and reported as contribution revenue. All grants receivable are expected to be collected within one year.

Conditional gifts depend on the occurrence of a specified future and uncertain event to bind the potential donor and are recognized as assets and revenue when the conditions are substantially met and the gift becomes unconditional. No conditional gifts were received in 2023 or 2022.

Notes to Financial Statements (Continued)

NOTE 1 NATURE OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated services

The Chapter is an all-volunteer member organization with no paid employees. The value of this contributed time is not reflected in the accompanying financial statements since the services do not require specialized skills. During the year ended May 31, 2023, these volunteers donated 22,727 hours with an estimated value of \$722,711. This value was computed using an estimated hourly rate of \$31.80, based upon the average hourly earnings of nonagricultural workers for the fiscal year ended May 31, 2023, as determined by the U.S. Department of Labor's Bureau of Labor Statistics, plus 12% for estimated fringe benefits. During the year ended May 31, 2022 volunteers donated 16,563 hours valued at \$492,238 using a similar valuation methodology.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on the percentage of program service or supporting service expense to total expenses excluding total development expense. The most significant allocations are occupancy and office costs.

Tax Status

The Chapter is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the chapter qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2). The chapter is also exempt from state income taxes under IC 6-3-2-2.8(1) of the Revenue and Taxation Code of the State of Indiana. Management believes that the chapter has adequately addressed all relevant tax positions and that there are no unrecorded tax liabilities.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual amounts may differ from these estimates.

Subsequent Events

Subsequent events have been evaluated through September 1, 2023, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.

Notes to Financial Statements (Continued)

NOTE 2 LIQUIDITY AND AVAILABILITY

The Chapter's total financial assets at May 31 are as follows as:

	2023	2022
Cash	\$ 736,337	\$ 1,000,455
Investments	561,116	229,390
Grants receivable	40,000	8,000
Total financial assets available	\$ 1,337,453	\$ 1,237,845

The following reflects the Chapter's total financial assets reduced by amounts not available for general use due to restrictions provided by donor-imposed restrictions within one year of the statement of financial position date.

Financial assets available, per above	\$ 1,337,453	\$ 1,237,845
Less assets with donor restrictions (purpose restrictions)	(67,655)	(64,578)
Net financial assets available	\$ 1,269,798	\$ 1,173,267

The Chapter strives to maintain liquid financial assets sufficient to cover one year of general expenditures. The Chapter's policy is to have unrestricted cash and cash equivalents, investments, or other current assets sufficient for one year's operation of program services, including direct and indirect costs. The Chapter's operating budget for the year ending May 31, 2023 and 2022 is \$520,940 and \$443,000, respectively.

NOTE 3 INVESTMENTS

Investments as of May 31, consisted of the following:

	2023	2022
Level 1: Equity securities Level 2:	\$ 147,711	\$ 134,299
U.S. Treasury securities	413,405	 95,091
	\$ 561,116	\$ 229,390

NOTE 4 INVENTORIES

Inventories at May 31 consisted of the following:

	2023			2022
New clothing and other items for use			-	
in its Operation School Bell® program	\$	205,130	\$	194,772
Assault Survivor Kits®		9,577		7,052
ALI programs inventory		1,912		2,057
	<u>\$</u>	216,619	\$	203,881

Notes to Financial Statements (Continued)

NOTE 5 NET ASSETS

Net assets at May 31 consisted of the following:

	2023	2022
Net assets without donor restrictions: Designated for building expansion Undesignated	\$ - 1,467,632	\$ 71,501 1,271,354
Total net assets without donor restrictions	1,467,632	1,342,855
Net assets with donor restrictions: Operation School Bell®	67,655	64,578
Total	\$ 1,535,287	\$ 1,407,433

NOTE 6 LEASES

The Chapter has operating leases for facilities. The leases have remaining terms of 1 to 6 years.

The components of lease expense were as follows:

Operating lease expense Variable lease expense		\$ 39,289 25,514
	•	\$ 64,803

Other information related to the leases was as follows:

Operating cash flows:

Operating leases \$ 37,991

Right-of-use assets obtained in exchange for lease liabilities:

Operating leases \$ 312,367

Weighted average remaining lease term:

Operating leases 4.68 years

Weighted average discount rate:

Operating leases 3.00%

Notes to Financial Statements (Continued)

NOTE 6 LEASES (continued)

Future lease payments under leases as of May 31, 2023 were as follows:

Operating	
	_
\$	62,805
	62,805
	65,026
	69,153
	43,531
	3,534
	306,854
	(23,842)
\$	283,012
	\$

Lease disclosures for the year ended May 31, 2022

The Chapter leases office space under an operating lease that expires on August 31, 2022. Monthly lease payments are \$1,150 through August 31, 2022. The Chapter signed and extended the lease in 2022. Monthly lease payments are \$1,150 for the first 3 years, and increase by \$.25 per square foot each year following until termination of lease. The amended lease commences September 2022 and expires August 2028. Rental expense for the year ended May 31, 2022 was \$12,550.

Subsequent to May 31, 2022, the Chapter entered into a lease agreement to rent warehouse space to operate its program in Indianapolis, Indiana. The lease commences December 2022 and expires at November 2027. Rent will be payable in monthly installments of \$4,083 increasing after the first 3 years. The total amount of rent for the lease term of 5 years is \$255,500.

Minimum rental payments for the next five years required under the operating leases as of May 31, 2022, are as follows:

Year	Ending	Rental	
Ma	y 31,	Payments	
2	023	\$	38,300
2	024		62,800
2	025		62,800
2	026		65,027
2	027		69,154

Notes to Financial Statements (Continued)

NOTE 7 SPECIAL FUNDRAISING EVENTS

The Chapter held various fundraising events to help fund current operations. The revenues and related expenses from such events for the years ended May 31, 2023 and 2022, are as follows:

	2023			
Event	Gross Revenue	Cost of Direct Benefit for Attendees	Net Revenue	
Spring Fundraiser Holiday luncheon OSB Mailer Other fundraising	\$ 110,418 102,843 57,096 75,041 \$ 345,398	\$ (20,239) (23,010) - - - \$ (43,249)	\$ 90,179 79,833 57,096 75,041 \$ 302,149	
	2022	Cost of Direct		
Event	Gross Revenue	Benefit for Attendees	Net Revenue	
Spring Fundraiser Holiday luncheon OSB Mailer Other fundraising	\$ 78,702 103,099 46,543 45,928	\$ (8,000) (13,821)	\$ 70,702 89,278 46,543 45,928	
	\$ 274,272	\$ (21,821)	\$ 252,451	